



# HOSPITALITY (K) CONSULT

INTEGRATED HOSPITALITY SOLUTIONS

Hospitality (K) Consult Limited is a Kenyan owned Solutions Company, with a pool of experts with high a pool of experts with high certification and a wealth of experience in their specialized fields.

The company is built on 5 pillars:

 $\star$  People  $\star$  Performance  $\star$  Integrity  $\star$  Accountability  $\star$  Customer Service

## **OUR PRODUCTS**

#### BUSINESS INTELLIGENCE & VISIBILITY STUDY

MARKET TRENDS \* BUSINESS OUTLOOK \* BRAND POSITIONING DATA COLLECTION & ANALYSIS \* BUDGETS \* BUSINESS PLAN

In order to run a successful hotel, you need a clear understanding of the industry in terms business dynamics, short and long term market outlook, economic status and its impact to the business, demand vs supply trends as well as wages and benefits employees in the industry. Hospitality Consult will work closely with you to come up with best practices that will enable you to access and analyze information to improve and optimize decisions and performance.

All this information will help you in making informed decisions and steering your business in the right direction. Hospitality Consult continually updates this data and we customize it according to our client's business mix.

#### PROFESSIONAL CONFERENCE ORGANIZER

VENUE ★ LOGISTICS ★ TECHNICAL SOLUTIONS ★ TRAVEL

Hospitality K. Consult has a dedicated team that provides full service management for conferences including conference design, program development, registration, site & venue selection and booking, audiovisuals, IT support, logistics, leisure management, marketing, printing & web services, sourcing speakers, funding, sponsorship & exhibitor sales, financial management and budget control. We pride ourselves in creativity and 'out of the box' solutions for our clients.

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#### **HEAD HUNTING**

SEARCH \* TALENT \* TRAINING \* LEADERSHIP ASSESSMENT
OUT-SOURCED STAFFING SERVICES \*

The hotel industry is growing and the expectations by the traveler are changing every day. Getting the right people to deliver and exceed the expectations of the guest as well as the employer is becoming a challenge. The hotel has to keep its payroll at optimum. Therefore out-sourcing some element of your manning in line with the hotel's demand calendar will help in managing the payroll cost among other benefits attached to this service.



### SERVICE SOLUTIONS

SUPPLIERS ★

A hotel needs to identify good reputable suppliers and with quality products at the right price point. Hospitality Consult will help you identify, vet, and list these suppliers to improve your supply chain management, as well as cost control. \*\*\*\*



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